#### Hello, I'm Anna!

# Is your brand identity working for your business?



#### Agenda

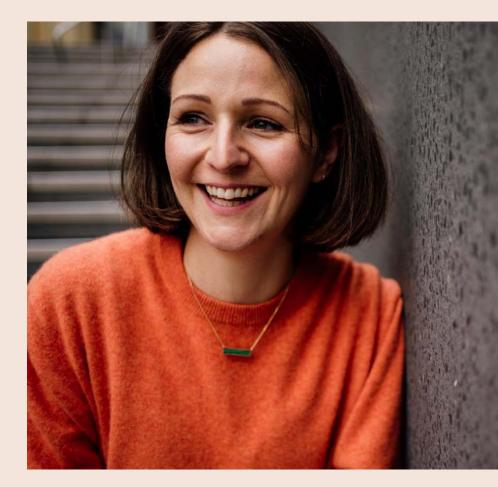
- Who am I?
- 5 Key pointers of a successful brand identity
- How to know when you need a re-brand
- Case study
- Questions



#### Who am I?

- Graphic Designer with 15 years experience
- Working with high street brands & retailers
- Branding & creative seasonal campaigns
- Company of One Anna Rigby Design
- Brand specialist visually bring brands to life
- Start-ups & SME's







#### What I do

#### 

previous logo



original logo

INTERIORS

Quality • Personal • Service

"Anna was fantastic...all the concepts she came up with were fantastic and very in time with my business."



#### What I do





Different • Honest • Aspirational

"The quality of work I received back during the planning stages all the way to the end result and brand guidelines were so professional and exactly what I needed."

#### What is brand identity?

(it's more than just a logo!)

- Colours
- Fonts
- Imagery
- Tone of voice

All work together to communicate your brand offering, and tell a customer if you are a brand they want to engage with, how they distinguish you from other, and ultimately buy from you.



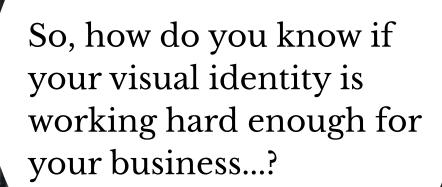


Think of your brand as a person...

As individual as we are, there is always something that makes your business unique - we all have a slightly different way of doing things.



\*Nielsen Media Research



5 Key pointers

VIEND

AR

## Do you have a clear message?

Does your branding...

- Reflect your WHY?
- Link back to your brand values
- Tell your story / sell your product

Do people often query what you do?



## 2.

## Are your customer touchpoints consistent?

- Website
- Social media
- Packaging & product
- In person / Retail environment

Think of all the interactions your customers have with your brand



### Is it fit for purpose?

#### Does your logo work in all scenarios

- Do you have different versions for different uses
- Is it clear / legible
- Is it ever difficult to use on different backgrounds, or with certain colours





## Does it stand out against your competitors?

#### (In a good way?!)

- Does it fit (too much) with industry norms
- Does it differentiate
- Reflect your USP
- Have new businesses used similar branding



## 5.

### Does it have longevity?

- Does it reflect your current offering
- Does it look out-dated?
- Trends come & go...

Will it grow with your business



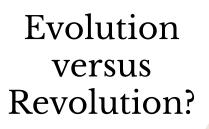
#### When is it time for a re-brand?

- Do you LOVE it?
- Has your offering changed? or the way you run your business
- Has the world changed...YES!
- Have your customers changed?





#### How to approach a re-brand...



- Identify what is working, and what is not
- How often should you re-brand?
- How do you avoid confusing or losing current customers



#### How to approach a re-brand...

5 year strategy



2006







2016 (new name)

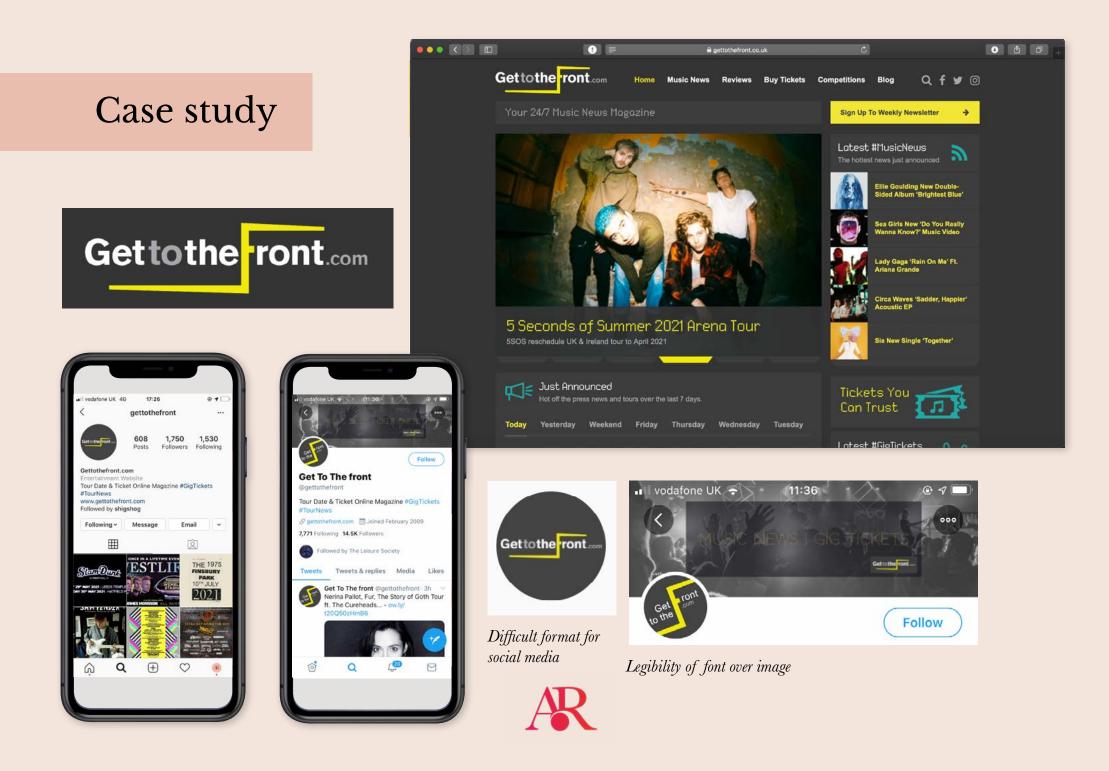
2018 (redesigned to look like original)

2021 (departs unified look)



- online music magazine
- re-brand evolution
- bold & fresh new look
- longevity
- young & vibrant customer base
- 20 year history
- changing market Covid effect on live music scene





#### Brandmarks



primary brandmark

Versatility, with consistency

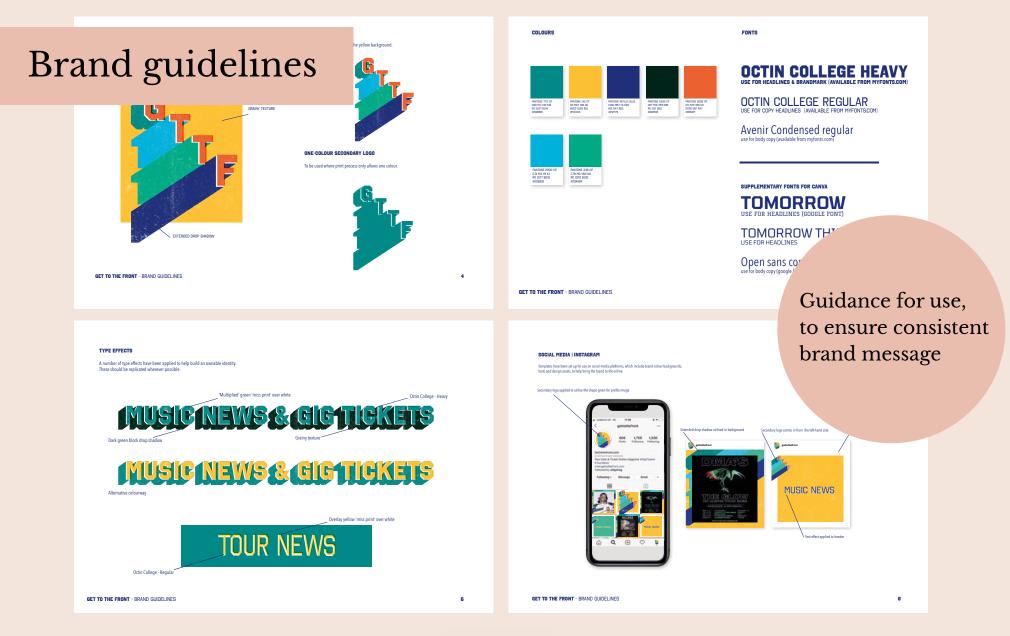




secondary brandmark



alternative brandmark



R



## Ask Away?!



2

### Thank you!

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